# KNOC **GLOBAL NETWORK**

#### **Strategically Based Subsidiaries** (Overseas Offices)

Harvest Operations Corporation

1500, 700-2nd St., SW, Calgary, Alberta, Canada, T2P 2W1 TEL.1-403-268-6596 FAX.1-403-265-3490

ANKOR E&P Holdings 1615 Poydras St., Suite 2000, New Orleans, LA 70112, U.S.A. TEL.1-504-587-6508 FAX.1-504-587-6510

Savia Peru Av. Rivera Navarrete No.501 Piso 11 San Isidro, Lima 27, Peru TEL.51-1-513-7500 FAX.51-1-222-5947

Dana Petroleum Ltd. King's Close, 62 Huntly St., Aberdeen, AB10 1UR, U.K. TEL.44-1224-616410 FAX.44-1224-616001

KNOC Caspian/Altius 5th Fl., Block 3B, "Nurly-Tau" Business Centre, 19/1, Al-Farabi Av., Almaty, Rep. of Kazakhstan, 050013 TEL.7-727-311-1521 FAX.7-727-311-1503

#### Kazakhstan Office 5th Fl., Block 3B, "Nurly-Tau" Business Centre, 19/1, Al-Farabi Av., Almaty, Rep. of Kazakhstan, 050013 TEL.7-727-311-1521 FAX.7-727-311-1503

Vietnam Office 10th Fl., Diamond Plaza, 34 Le Duan St., Dist.1, Ho Chi Minh, Socialist Rep. of Vietnam TEL.84-8-3825-7808 FAX.84-8-3825-7806

#### Doosung(Offshore Rig) Office

TEL.870-7646-71765 FAX.870-7646-71767



#### Stockpile Offices (Domestic Offices)

#### Ulsan Office

147, Onsan-ro, Onsan-eup, Ulju-gun, Ulsan, Rep. of Korea TEL.82-52-270-4400 FAX.82-52-270-4571

Geoje Office 97. Seoimal-gil, Irun-myeon, Geoje-si,

Gyeongsangnam-do, Rep. of Korea TEL.82-55-680-1700 FAX.82-55-680-1739

Yeosu Office

450, Nakpodanji-gil, Nakpo-dong, Yeosu-si, Jeollanam-do, Rep. of Korea TEL.82-61-688-8700 FAX.82-61-688-8719

Seosan Office 119, Pyeongsin 2-ro, Daesan-eup, Seosan-si, Choongcheongnam-do, Rep. of Korea TEL.82-41-660-4114 FAX.82-41-660-4165

Pyeongtaek Office 175-108, Namyangman-ro, Poseung-eup, Pyeongtaek-si, Gyeonggi-do, Rep. of Korea TEL.82-31-680-1414 FAX.82-31-680-1486

Guri Office 67, Achasan-ro, Guri-si, Gyeonggi-do, Rep. of Korea TEL.82-2-2204-7700 FAX.82-2-2204-7707

Yongin Office 159, Haesil-ro, Cheoin-gu, Yongin-si, Gyeonggi-do, Rep. of Korea TEL.82-31-329-4900 FAX.82-31-339-2274

**Gokseong Office** 1538, Goksun-ro, Gyeom-myeon, Gokseong-gun, Jeollanam-do, Rep. of Korea TEL.82-61-360-4200 FAX.82-61-360-4230

Donghae Office 77, Gongdan 12-ro, Donghae-si, Gangwon-do, Rep. of Korea TEL.82-33-520-7800 FAX.82-33-522-3219

**Ulsan Gas Production Office** 147, Onsan-ro, Onsan-eup, Ulju-gun, Ulsan, Rep. of Korea TEL.82-52-240-4700 FAX.82-52-239-8049





NOCCKOREA NATIONAL OIL<br/>CORPORATION305, Jongga-ro, Jung-gu, Ulsan, Rep. of Korea 44538<br/>TEL 82-52-216-2114Fax 82-52-216-5900Facebook.com/KNOC.PR<br/>B blog.naver.com/KNOC3







**Korea National Oil Corporation Brochure 2016** 

CREATING VALUE BEYOND ENERGY

# **ENERGY: from the Past to the Future**

Established in 1979 to secure stable supply of energy for Korea, the Korea National Oil Corporation is actively expanding Korea's oil development and strategic stockpiling businesses; now 5<sup>th</sup> internationally in oil imports and 8<sup>th</sup> in oil consumption.

We have played a large role in pushing Korea to join the ranks of leading oil-producing countries, following the development of the Donghae-1 gas field using Korean-made technologies in 2004.

We are both trusted and respected nationally, and are making continuous efforts to grow as a global oil company.

# **ENERGY: from the Discovery to** the Utilization

The Korea National Oil Corporation is creating a value beyond energy, raising the value of the field of energy: from the exploration, development and production of oil resources, to the oil stockpiling, trading and supply of information.

# OIL **EXPLORATION**

We are discovering the energy of the future, through specialized, commercialized exploration equipment that predicts the possibility of existence of oil resources, and discovers the energy of the future at onshore and offshore blocks both domestically and abroad.

• Operating 10 exploration projects in 5 countries

# **OIL STOCKPILING AND TRADING**

At the level of domestic energy security, KNOC works hard to propel the oil stockpiling business nationwide, while also effectively managing stockpiled assets in international joint oil stockpiling and trading.

Reserve capacity of 146 million barrels in 9 stockpiling bases



# **OIL DEVELOPMENT AND PRODUCTION**



With a strong foundation of accumulated technology and outstanding expertise, we are experiencing growth in our overseas strongholds as we continue to fulfill our reputation as a global player.

 Operating 18 production projects in 14 countries



# **PROVISION OF OIL** INFORMATION



KNOC provides comprehensive and systematic oil information both domestically and overseas through online information network, 'Petronet,' and supports consumers' effective purchase of oil through management of real-time oil price information service 'Opinet'.

Opinet using 8.5 million per month

\*As of August 2016



# **Oil Development**

A country's competitiveness is directly related to the competitiveness of its energy. Oil exploration, development, production (E&P) is a high-risk business, but, as a country with 97% of its oil consumption depending on imports, it is a business that is vital for Korea and must be pushed forward with careful long-term vision.

#### Active Overseas Oil Development

KNOC has been actively engaging in overseas oil development for the procurement of secure national oil reserves since the beginning of large-scale oil discovery at the Vietnam 15-1 Block in 2000. As of August 2016, KNOC is involved in 28 E&P projects in 17 countries around the world. Through continuous efforts to increase output and development, and via production management tailored to each sector, KNOC has reinforced the safe management of its production blocks and significantly enhanced cost management.

#### Efforts for Sustainable Growth

KNOC has made efforts to boost the efficiency of its investment and asset restructuring in order to counteract deterioration of sales and profitability caused by low oil price, since 2014. We are improving investment efficiency through selective investment procedures and the limiting of nonessential expenses, while making efforts to secure liquidity and better our financial structuring through the adjustment of non-core assets. From a basis of selective investment, we henceforth plan to increase promising assets in order to further secure organic growth.







210 thousand barrels

# Donghae-1 Gas Field

Doosung's

Total of **121** drilled wells

Drilling Works

(Accumulated)

## Donghae-1 Gas Field : An oil-producing country's dream

Since our foundation KNOC has made continuous efforts to explore the continental shelf, in order to realize our dream of energy self-reliance. In July 1998, through the discovery and subsequent development of high quality natural gas 58km from Ulsan in the Southeast of Korea, at the Donghae-1 Gas Field, Korea was recorded as the 95th oil producing country in the world, and KNOC gained the chance for our technical expertise to become known globally. In addition to the Donghae-1 Gas Field - which began operation in July 2004 - October 2016 sees the beginning of the operation of the Donghae-2 Gas Field, further bolstering Korea's pride as an oil-producing nation. In addition, we are working hard to develop the third domestic oil field by pushing forward with the deep-sea and shallow sea exploration in the Donghae area and vigorously propelling activity on the continental shelf.

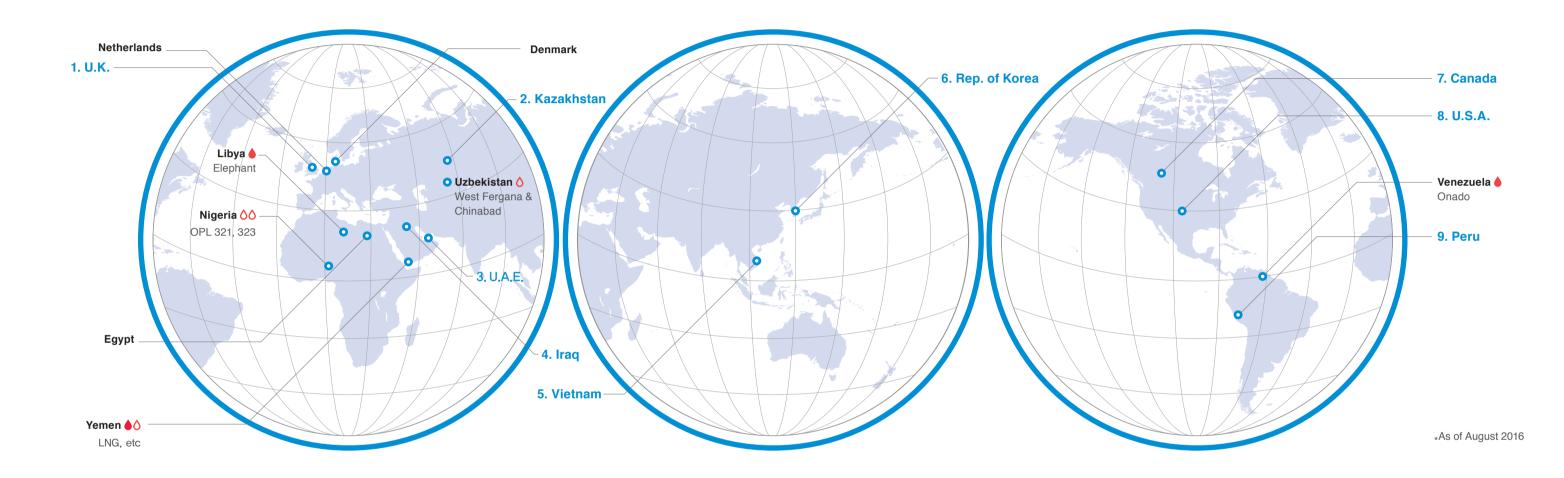
## Lucky Rig, Doosung

The Korea National Oil Corporation operates Korea's only semi-submersible rig, Doosung. Builded using Korean technology in 1984, Doosung has successfully drilled 121 holes in countries including Alaska, China, Vietnam, and Russia, and has received awards for safe management and excellence in work security in the oil rig market. In addition, thanks to the establishment of the HSE standard system and reinforcement of educational programs, KNOC boasts an for the ninth consecutive year injury-free record according to the International Association of Drilling Contractors (IADC).

# **GLOBAL E&P**

KNOC is relentless in its pursuit of new business opportunities and future growth engines in a wide range of E&P projects.

KNOC is participating in 28 E&P projects in 17 countries around the world.





### 1. U.K. Dana(4 countries) Acquisition of Dana in Sep. 2010

\*Operating in including Egypt, Netherlands, Denmark, etc Average production of 52,600 BOE/D



#### 2. Kazhakstan KNOC Caspian, etc

- Acquisition of Sumbe in Dec. 2009
- Acquisition of Altius in Mar. 2011
- Average production of 13,700 BOE/D



#### 3. U.A.E. Area 1, 2, 3 **(**)

- Participation in exploration block
- in Mar. 2012
- · Confirmation of commercially develop-
- able crude oil(130 million barrels) at Area 1 in Mar. 2015
- Production scheduled to begin in 2019



# · Acquisition of Harvest Energy in Dec. 2009

· Average production of 41,300 BOE/D



 Acquisition of Ankor E&P Holdings in Mar. 2008 Acquisition of Anadarko's shale oil stake in Apr. 2011 · Average production of 73,000 BOE/D

#### 5. Vietnam 11-2 Block, etc • Production at 15-1 block begins in

- Nov. 2003 Production at 11-2 block begins in
- Nov. 2006 Average production of 20,200 BOE/D



- 6. Rep. of Korea Donghae-1 Gas Field, etc
- Operation of Donghae-1, 2 Gas Field and 5 exploration projects
- · Production at Donghae-1 Gas Field begins in Jul. 2004
- Production at Donghae-2 Gas Field begins in Oct. 2016
- Average production of 2,700 BOE/D



#### 4. Iraq Hawler

• Discovery of oil at Hawler block in Apr. 2014 · Production and development at Hawler block begins in Jun. 2014 Average production of 300 BOE/D

#### 8. U.S.A. Ankor, etc



#### 9. Peru Savia Peru, etc

- · Acquisition of Petro-Tech in Feb. 2009
- Average production of 8,000 BOE/D



# **Oil Stockpiling**

The establishment and maintenance of a level of stockpiled oil is a necessary measure in the preparation against unforeseen oil crises and unstable supply. The Korea National Oil Corporation not only pursues strategic oil stockpiling, but also dynamic oil reserve and stored asset management activity that strengthens the economic power of the oil stockpile industry, while staying within the scope of ensuring the security of our oil.



#### Safe & Stable Oil Stockpiling

KNOC has establish and now manages 146 million barrels of stockpiling facilities in 9 locations across the country, including, Ulsan, Geoje and Yeosu, with the aim of expanding our emergency quick reaction capabilities and the security of domestic supply. As of August 2016, we store 94 million barrels of oil, excluding joint oil stockpile projects. Thanks to effective site management using HSEQ systems at each stockpile base, we have also seen 15 continuous years without accident or serious injury, and the successful maintenance of safe and secure administration.



#### **Ensuring the Security of Short Term Oil Supply**

KNOC is preventing setbacks in domestic oil supply through a basis of active utilization of stockpiled assets. KNOC fosters the safety of domestic supply and pricing, by renting stockpiling facilities and lending stockpiled oil during emergencies involving national oil based products.

## Generating Profit Through International Joint Stockpiling and **Oil Trading**

Since 1999, within the scope of strategic stockpiling, KNOC has been generating profit by trading crude oil and oil based products, and utilizing the price volatility of the oil market and the international joint stockpiling business - which attracts and stores oil from oil-producing countries in our stockpile facilities. In 2015, through connecting KNOC's E&P and stockpile assets, we extended our footing for future trading growth via the development of a specialized trading business model, the Integrated Supply and Trading System.





Establishment of Integrated Supply and Trading System (IST)

# **Oil Information Service**

## Petronet www.petronet.co.kr **Comprehensive Oil Information Network**

KNOC systematically compiles a database of all domestic and overseas oil-business related information, while also operating the only domestic oil information network. Petronet. This information network has made substantial contributions to the oil industry, related academia, and the formulation of Government policy.

## **Opinet** www.opinet.co.kr **Oil Price Information Service**

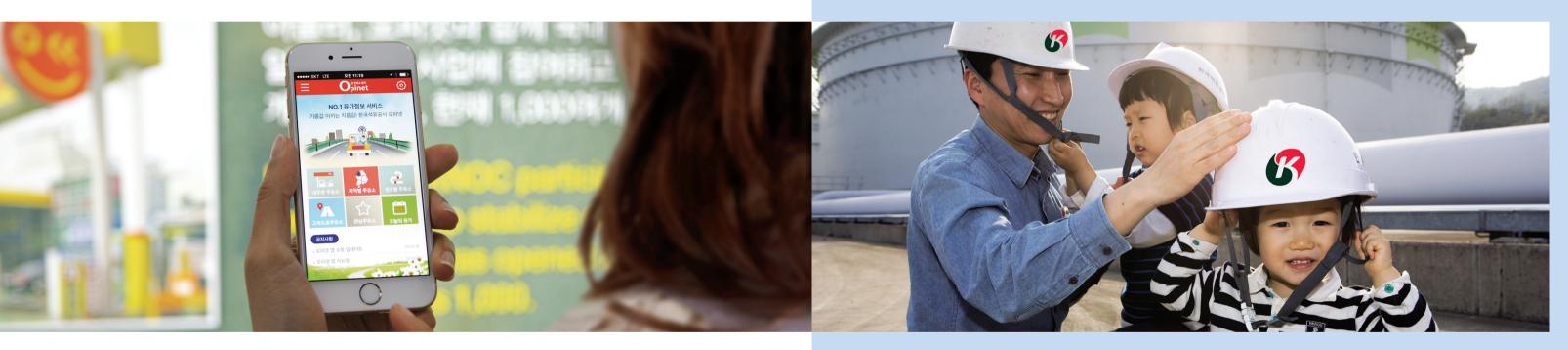
KNOC has been operating the world's first real-time oilprice information service, Opinet, since 2008. Opinet is a convenient asset to the lives of oil consumers and citizens. KNOC makes efforts to offer a variety of contents including information on illegally practicing businesses, and tax-free agricultural oil pricing. Since 2015, KNOC has also offered API service, which processes oil pricing information for civilians through the assimilation of contents for daily life.

# **Sustainable Growth**

# **Ethical Management**

KNOC was established under the highest global standard, 'Global B.E.S.T.\* Practice', with the aim of developing ethical management strategy, and has also maintained international affiliated ethical management standards. Devoted to generating a culture of global ethics, KNOC has acquired the KoBEX\* top award (AAA) for nine consecutive vears.

\*B.E.S.T. : Business Ethic Strategy for Top Performance \*KoBEX : Korean Business Ethics Index



# **Research & Development**

# Promotion of Talent and Securement of Technological Expertise

KNOC establishes and puts into practice systematic, comprehensive measures for the promotion of technological expertise in oil development. Since 2014, a three-year plan for technological independence has seen KNOC push ahead for technological independence from the main technologies of 43 authorities, while promoting a connected labor force that is at the heart of overseas expertise. By researching optimum IOR\* technology through the analysis of development systems for each block, KNOC is optimizing production blocks. We are also making efforts to power new growth engines, and secure the CCS\* technology designed to minimize of domestic greenhouse gases. KNOC is committed to ensuring the future of our consumers.

\*IOR : Improved Oil Recovery / \*CCS : Carbon Dioxide Capture and Storage

# Safe Management

KNOC executes regular anti-disaster drills in a variety of scenarios, and sets precedents for security management in our overseas locations through continuous safety education with a focus on prevention. Thanks to this establishment of safe environment maintenance, KNOC achieved zero serious accidents internationally. In addition, we are building a strong base further cultivating and expanding professional competency through strategic collaboration with global organizations in safety expertize.

## **Social Contributions**

Through a basis of social contribution across 5 fields, KNOC practices cross-management which reflects the characteristics and social niches of the oil development business. Through the utilization of our oil possession capabilities, we make efforts to create value that can be shared socially, in order to achieve a society that succeeds together. As a result, KNOC was awarded Korea's grand prize for corporate social contribution to welfare and minority groups in 2015.

# Family-Friendly Management

KNOC makes the utmost of efforts to improve our staff's quality of life and work productivity through coexistence with family and home. KNOC received recognition from the Ministry of Gender Equality and Family thanks to our creation of family-friendly work life, offering maternity and childcare support and flexible work arrangements.